

## Partnership Program

The market for Libre Software technologies and services is exploding as enterprises look for new ways to maximize the utilization, manageability and agility of their infrastructures. And there are a number of product and service providers in the market that complement Flozer ability to create and manage solutions and enable enterprise IT groups to rapidly respond to changing business demands



*The Flozer Partner Program fosters the delivery of robust solutions through alliances with industry-leading technology vendors and resellers. It allows partners to significantly enhance the solutions they deliver by adding services that enables optimal levels of flexibility and operating efficiency in the infrastructure, resulting in dramatically lowered costs and increased service levels*

### Become a Flozer Partner

FLOSS is one of the fastest growing areas of technology today and Flozer is looking for a select group of leading partners with which to target this tremendous market opportunity. We offer a rich set of benefits for potential partners, including

- Sales and marketing resources
- Business development support
- Software and documentation
- Comprehensive education, training and technical support
- Development resources
- Cooperative engineering initiatives
- Joint solution development and validation
- Cooperative marketing development



## Programs

### VAR Program

Leading professional services firms, value-added resellers and systems integrators often serve as strategic advisors to their customers and provide solutions and expertise to minimize complexity, increase agility, and maximize IT resources throughout Libre Software. These companies partner with Flozer and offer our groundbreaking solutions and management technology to help their customers address the following types of enterprise IT initiatives:

- Solutions Consolidation
- Rapid Provisioning
- Business Continuity
- Workload Management
- Policy-Based Automation
- Development & Test
- High Performance Computing

Working with Flozer enables our reseller partners to offer the most advanced solutions available and deliver dramatic business value to their customers.

Flozer provide:

- Sales and marketing resources
- Business development support
- Software and documentation
- Technical support
- Education and training
- Consulting with the industry's foremost thought leaders in FLOSS

### Tech Partner Program

Flozer partners with industry innovators who share our vision for creating libre software solutions that enables enterprise IT customers to rapidly respond to changing business demands. We partner with best-in-class technology companies to deliver complete solutions that minimize infrastructure complexity and costs while maximizing IT resources. By integrating leading technologies from our partners with the Flozer platform, we provide the most comprehensive and effective FLOSS solutions available to solve our customers' most challenging issues and enable them to realize real bottom-line benefits.

Flozer provide:

- Cooperative engineering initiatives
- Technical support
- Software and documentation
- Joint solution development and validation
- Education and training
- Cooperative marketing development

Flozer currently partners with a number of leading hardware and software providers

Contact us to receive advising.

[sales@flozer.com](mailto:sales@flozer.com)

Flozer is a business unit of Neurowork™



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[www.Flozer.com/services](http://www.Flozer.com/services)

Contact us  
[sales@flozer.com](mailto:sales@flozer.com)

For more information about us and our solutions,  
please contact us.

Web [www.flozer.com](http://www.flozer.com)

E-mail [contact@flozer.com](mailto:contact@flozer.com)

P. Buenos Aires +54 11 4826 2960  
P. Madrid +34 617 16 56 83  
P. Sete Lagoas +55 31 8822 2496

### Neurowork in the world

**America Regional Office**  
Guise 1944 1º B  
CF3993JK Buenos Aires  
Argentina  
P/F: +54 11 4826-2960 / +54 3722 46-2885  
[bsas@neurowork.net](mailto:bsas@neurowork.net)

**Europe Regional Office**  
Andrés de Urdaneta, 6, D, 4º C  
28045 Madrid  
Spain  
P: +34 617 16 56 83  
[madrid@neurowork.net](mailto:madrid@neurowork.net)

**Brazil Regional Office**  
Praça Dom Carmelo Mota, 35  
35700-074 Sete Lagoas  
Brzsil  
P: +55 31 8822 2496  
[setelagoas@neurowork.net](mailto:setelagoas@neurowork.net)



**About Neurowork.** Neurowork is a international company focused in last technologies. Through of several business units, Neurowork tries to facilitate integral and vertical access to technologies for companies of all sizes. Neurowork have locations in several points of the world for a more personalized customer support.

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